



Snowflake Service Consumption Table

Consumption

Generally. The Snowflake Service is a cloud data platform provided by Snowflake Inc. (“Snowflake”, “we”, “us”, “our”) to Snowflake customers (each a “Customer”, “you”, “your”) as a service which consumes resources for distinct functions as set forth herein and is available in several different editions (“**Editions**”) and hosted in different geographical regions (“**Regions**”) by certain third-party cloud providers (“**Cloud Providers**”), as described more fully in your agreement with Snowflake (“**Agreement**”) and the Documentation. Customer Data is uploaded into Customer’s account on the Snowflake Service (“**Account**”) and may be stored in a central repository in each Account (“**Storage**”). Customer can create and manage virtual warehouses (each, a “**Virtual Warehouse**”) as needed to combine and process Customer Data from Storage (“**Virtual Warehouse Services**”). As set forth in the tables below “Azure,” “AWS,” and “GCP” each refer to the Cloud Providers, Microsoft Corporation, Amazon Web Services, Inc., and Google LLC, respectively.

Credits

Compute (Virtual Warehouse Services). Usage of Virtual Warehouse Services is charged on the basis of credits (“**Snowflake Credits**”) consumed for the operation of a Virtual Warehouse. Virtual Warehouses use Snowflake Credits at certain rates based on the effective size¹ of the Virtual Warehouse while the applicable Virtual Warehouse is in operation, as set forth in the Snowflake Credit Table below, as determined by Customer. When a Virtual Warehouse is suspended, it does not use any Snowflake Credits. When a Virtual Warehouse is started or resumed, a minimum of one minute’s worth of Snowflake Credits will be consumed. Thereafter, Virtual Warehouses will be charged on a per second basis, rounded up to the nearest whole second.

Cloud Services.² Operating the Snowflake Service requires the use of the Snowflake cloud services layer (“**Cloud Services**”). Cloud Services is charged based on the number of Cloud Services Compute-Hours (defined below) used while operating the Snowflake Service. You will be charged 4.4 Credits per Cloud Services Compute-Hour. Your daily use of Cloud Services will not incur any charges if the daily Snowflake Credits charged for such use is less than or equal to 10% of the daily Snowflake Credits consumed for use of Virtual Warehouse Services (“**Cloud Services Adjustment**”), unless such Cloud Services usage is associated with Serverless Features as described below. Usage of Serverless Features does not contribute to the Cloud Services Adjustment.

Serverless Features. Snowflake offers a number of Serverless Features as described in the Documentation. Serverless Features operate on Snowflake-managed compute resources and Cloud Services, both of which are charged by the number of compute-hours used to operate the Serverless Feature.³ One compute-hour is comparable to the computing resources utilized when running an XS Virtual Warehouse for one hour (“**Compute-Hour**”). In the event Snowflake uses computing resources that are equivalently larger or smaller than an XS Virtual Warehouse, the time element of the Compute-Hour will be adjusted accordingly. For example, if a Serverless Feature uses computing resources comparable to an S Virtual Warehouse for 30 minutes, such use is charged one Compute-Hour. Compute-Hours are calculated on a per second basis, rounded up to the nearest whole second. Table 5 sets forth the Snowflake Credit charges for Serverless Features. The Serverless Feature charges for both Snowflake-managed compute resources and Cloud Services appear in the usage statement as a single line item for that Serverless Feature.

Rebate. Your Snowflake Credit usage may be offset by Data Sharing Rebate Credits. Please read the applicable Data Sharing Rebate Credit Terms and Conditions made available at <https://www.snowflake.com/legal> (the “Rebate Terms and Conditions”) that describe the Snowflake Rebate Program (the “Rebate Program”). The Rebate Terms and Conditions may have changed since you last read them. By accepting any benefits under the Rebate Program, including any data sharing rebate credits you earn through the Rebate Program (“Data Sharing Rebate Credits”), you accept the Rebate Terms and Conditions. If you do not agree to be bound by the Rebate Terms and Conditions, you may not participate in the Rebate Program and must opt out of the Rebate Program by contacting Snowflake at support@snowflake.com.

Storage. Storage pricing is based on the average terabytes per month of all Customer Data stored in your Snowflake Account. The average terabytes per month is calculated by taking an hourly snapshot of all Customer Data and then averaging this across each day. This daily average will be displayed in the Snowflake Service. The monthly charge is based on the average calculated across the number of calendar days in that month. If Customer Data stored is compressed, the compressed file size is used in the calculation of the total storage used.

Data Transfer (Ingress or Egress): As more fully described in the Documentation, the Snowflake Service allows Customer to transfer Customer Data in and out of its existing Account (“**Data Transfer**”). Depending on the Cloud Provider and what Region the Data Transfer is executed from, charges may be incurred for the Data Transfer. The charges applicable to a Data Transfer are set forth in Table 4 (Data Transfer Pricing) below. If you use GCP as your cloud provider, the Data Transfer charges are set forth in Tables 4(b).

Table 1: Snowflake Credit Table							
Virtual Warehouse Credits Per Hour							
XS	S	M	L	XL	2XL	3XL	4XL
1	2	4	8	16	32	64	128

Pricing. The Snowflake Service may be subscribed to on an On Demand basis, where usage is invoiced in arrears every month, or on a Capacity basis, where a set dollar amount of usage is purchased up front. Pricing depends on whether you are in On Demand or Capacity.

¹ If you have the ability to create multi-cluster Virtual Warehouses, each Virtual Warehouse can run multiple, equal-size clusters concurrently and independently. The rate of Snowflake Credits charged for a multi-cluster Virtual Warehouse is calculated by multiplying the rate for the size of the Virtual Warehouse and the number of running clusters.

² Accounts in Capacity will be charged for Cloud Services only if it has a Subscription Term Start Date on or after February 1, 2020.

³ The Snowflake Serverless Feature does not charge for Cloud Services and, instead, includes a charge based on the number of files.



The table below sets forth Snowflake's current On Demand Credit and Storage Pricing. Snowflake may change this pricing at any time by updating this Snowflake Service Consumption Table.

Cloud Provider	Region	Snowflake Service Edition						
		Standard	Premier*	Premier +1*	Premier +2*	Enterprise	Enterprise + Private Link*	Business Critical
AWS	US East (Northern Virginia)	\$2.00	\$2.25	\$2.50	\$2.75	\$3.00	\$3.30	\$4.00
AWS	US West (Oregon)	\$2.00	\$2.25	\$2.50	\$2.75	\$3.00	\$3.30	\$4.00
AWS	EU Dublin	\$2.50	\$2.80	\$3.10	\$3.40	\$3.70	\$4.05	\$5.00
AWS	EU Frankfurt	\$2.70	\$3.00	\$3.40	\$3.70	\$4.00	\$4.40	\$5.40
AWS	AP Sydney	\$2.75	\$3.05	\$3.45	\$3.75	\$4.05	\$4.50	\$5.50
AWS	AP Singapore	\$2.50	\$2.80	\$3.10	\$3.40	\$3.70	\$4.05	\$5.00
AWS	Canada Central	\$2.25	\$2.50	\$3.00	\$3.25	\$3.50	\$3.90	\$4.50
AWS	US East 2 (Ohio)	\$2.00	\$2.25	\$2.50	\$2.75	\$3.00	\$3.30	\$4.00
AWS	AP Northeast 1 (Tokyo)	\$2.85	\$3.20	\$3.45	\$3.75	\$4.30	\$4.70	\$5.70
AWS	AP Mumbai	\$2.20	\$2.50	\$2.70	\$3.00	\$3.30	\$3.60	\$4.40
AWS	US East 1 Commercial Gov	-	-	-	-	-	-	\$4.80
Azure	East US 2 (Virginia)	\$2.00	\$2.25	\$2.50	\$2.75	\$3.00	\$3.30	\$4.00
Azure	West US 2 (Washington)	\$2.00	\$2.25	\$2.50	\$2.75	\$3.00	\$3.30	\$4.00
Azure	West Europe (Netherlands)	\$2.50	\$2.80	\$3.10	\$3.40	\$3.70	\$4.05	\$5.00
Azure	Australia East (New South Wales)	\$2.75	\$3.05	\$3.45	\$3.75	\$4.05	\$4.50	\$5.50
Azure	Canada Central (Toronto)	\$2.25	\$2.50	\$3.00	\$3.25	\$3.50	\$3.90	\$4.50
Azure	Southeast Asia (Singapore)	\$2.50	\$2.80	\$3.10	\$3.40	\$3.70	\$4.05	\$5.00
Azure	Switzerland North	\$3.10	\$3.50	\$3.85	\$4.20	\$4.65	\$5.10	\$6.20
Azure	US Gov Virginia	-	-	-	-	-	-	\$5.60
GCP	US Central 1 (Iowa)	\$2.00	\$2.25	\$2.50	\$2.75	\$3.00	\$3.30	\$4.00
GCP	Europe West 4 (Netherlands)	\$2.50	\$2.80	\$3.10	\$3.40	\$3.70	\$4.05	\$5.00
GCP	Europe West 2 (London)	\$2.70	\$3.00	\$3.40	\$3.70	\$4.00	\$4.40	\$5.40

While in On Demand, your Credit pricing is as set forth in Table 2 (On Demand Credit Pricing). Capacity Credit Pricing is set forth in your Order Form and is based on applying the Snowflake Credit Discount in the Order Form to Snowflake's then-current On Demand Credit Price for the applicable Edition and Region. Purchased Capacity may be applied toward any of your Accounts on the Snowflake Service. Snowflake will provide you with monthly statements of usage, in arrears.

Cloud Provider	Region	On Demand Storage Pricing	Capacity Storage Pricing
AWS	US East (Northern Virginia)	\$40.00/TB/mo	\$23.00/TB/mo
AWS	US West (Oregon)	\$40.00/TB/mo	\$23.00/TB/mo
AWS	EU Dublin	\$40.00/TB/mo	\$23.00/TB/mo
AWS	EU Frankfurt	\$45.00/TB/mo	\$24.50/TB/mo
AWS	AP Sydney	\$46.00/TB/mo	\$25.00/TB/mo
AWS	AP Singapore	\$46.00/TB/mo	\$25.00/TB/mo
AWS	Canada Central	\$46.00/TB/mo	\$25.00/TB/mo

* These editions are not available for new accounts unless previously ordered under an existing Order Form.



Table 3: Storage Pricing

Cloud Provider	Region	On Demand Storage Pricing	Capacity Storage Pricing
AWS	US East 2 (Ohio)	\$40.00/TB/mo	\$23.00/TB/mo
AWS	AP Northeast 1 (Tokyo)	\$46.00/TB/mo	\$25.00/TB/mo
AWS	AP Mumbai	\$46.00/TB/mo	\$25.00/TB/mo
AWS	US East 1 Commercial Gov	\$40.00/TB/mo	\$23.00/TB/mo
Azure	East US 2 (Virginia)	\$40.00/TB/mo	\$23.00/TB/mo
Azure	West US 2 (Washington)	\$40.00/TB/mo	\$23.00/TB/mo
Azure	West Europe (Netherlands)	\$40.00/TB/mo	\$23.00/TB/mo
Azure	Australia East (New South Wales)	\$46.00/TB/mo	\$25.00/TB/mo
Azure	Canada Central (Toronto)	\$46.00/TB/mo	\$25.00/TB/mo
Azure	Southeast Asia (Singapore)	\$46.00/TB/mo	\$25.00/TB/mo
Azure	Switzerland North	\$50.50/TB/mo	\$28.80/TB/mo
Azure	US Gov Virginia	\$68.00/TB/mo	\$39.00/TB/mo
GCP	US Central 1 (Iowa)	\$35.00/TB/mo	\$20.00/TB/mo
GCP	Europe West 4 (Netherlands)	\$35.00/TB/mo	\$20.00/TB/mo
GCP	Europe West 2 (London)	\$40.00/TB/mo	\$23.00/TB/mo

Table 4(a): AWS and Azure Data Transfer Pricing

Cloud Provider	Data Transfer Source Region	Data Transfer To Same Cloud Provider, Same Region	Data Transfer To Same Cloud Provider, Different Region	Data Transfer To Different Cloud Provider or Internet
AWS	US East (Northern Virginia)	\$0.00/TB	\$20.00/TB	\$90.00/TB
AWS	US West (Oregon)	\$0.00/TB	\$20.00/TB	\$90.00/TB
AWS	EU Dublin	\$0.00/TB	\$20.00/TB	\$90.00/TB
AWS	EU Frankfurt	\$0.00/TB	\$20.00/TB	\$90.00/TB
AWS	AP Sydney	\$0.00/TB	\$140.00/TB	\$140.00/TB
AWS	AP Singapore	\$0.00/TB	\$90.00/TB	\$120.00/TB
AWS	Canada Central	\$0.00/TB	\$20.00/TB	\$90.00/TB
AWS	US East 2 (Ohio)	\$0.00/TB	\$20.00/TB	\$90.00/TB
AWS	AP Northeast 1 (Tokyo)	\$0.00/TB	\$90.00/TB	\$114.00/TB
AWS	AP Mumbai	\$0.00/TB	\$86.00/TB	\$109.30/TB
AWS	US East 1 Commercial Gov	\$0.00/TB	\$20.00/TB	\$90.00/TB
Azure	East US 2 (Virginia)	\$0.00/TB	\$87.00/TB	\$87.00/TB
Azure	West US 2 (Washington)	\$0.00/TB	\$87.00/TB	\$87.00/TB
Azure	West Europe (Netherlands)	\$0.00/TB	\$87.00/TB	\$87.00/TB
Azure	Australia East (New South Wales)	\$0.00/TB	\$120.00/TB	\$120.00/TB
Azure	Canada Central (Toronto)	\$0.00/TB	\$87.00/TB	\$87.00/TB
Azure	Southeast Asia (Singapore)	\$0.00/TB	\$120.00/TB	\$120.00/TB
Azure	Switzerland North	\$0.00/TB	\$87.00/TB	\$87.00/TB
Azure	US Gov Virginia	\$0.00/TB	\$109.00/TB	\$109.00/TB

Table 4(b): GCP Data Transfer Pricing

Cloud Provider	Data Transfer Source Region	Data Transfer To Same Cloud Provider				Data Transfer To Different Cloud Provider or Internet		
		Same Region	Different Region, Same Continent	Different Continent (excludes Oceania)	Oceania	Same Continent	Different Continent (excludes Oceania)	Oceania
GCP	US Central 1 (Iowa)	\$0.00/TB	\$10.00/TB	\$80.00/TB	\$150.00/TB	\$105.00/TB	\$120.00/TB	\$190.00/TB
GCP	Europe West 4 (Netherlands)	\$0.00/TB	\$20.00/TB	\$80.00/TB	\$150.00/TB	\$105.00/TB	\$120.00/TB	\$190.00/TB
GCP	Europe West 2 (London)	\$0.00/TB	\$20.00/TB	\$80.00/TB	\$150.00/TB	\$105.00/TB	\$120.00/TB	\$190.00/TB



Table 5: Serverless Feature Credit Table		
Feature	Snowflake Credits per Compute-Hour	
	Snowflake-managed compute	Cloud Services
Clustered tables	2	1
Materialized views maintenance	10	5
Snowpipe	1.25	N/A but charged .06 Snowflake Credits/1000 Files
Database replication	2	1
Search optimization service ⁴	10	5

Additional Accounts. Your Order Form sets forth the Edition and Region to which you have subscribed. You may request additional Accounts by emailing support@snowflake.com. You may apply the Capacity purchased in an Order Form toward additional Accounts provided that pricing for (a) additional Accounts that are on the same Edition and Region as set forth in such Order Form will be at the prices set forth in that Order Form; and (b) additional Accounts that are on other available Editions and Regions will be at Snowflake’s then-current On Demand Credit Price for such Edition and Region, less the Snowflake Credit Discount set forth in such Order Form. While in On Demand, additional Accounts will be at the applicable pricing set forth in this document.

Changes to this Snowflake Service Consumption Table. This Snowflake Service Consumption Table may be updated from time to time. Snowflake will use reasonable efforts to provide advance notice via email or through the Snowflake Service of material changes, but the changes shall be effective on the date that Snowflake announces they are effective. If any change to Table 1 (Snowflake Credit Table) materially increases the Snowflake Credits required to use the Snowflake Service, you may terminate the applicable Order Form upon written notice to Snowflake and receive a pro-rated refund of any unused Capacity that you have purchased.

Any capitalized terms used but not defined herein shall have the meaning set forth in the Agreement or the Documentation, as applicable.

Updated June 2, 2020

⁴ This feature is a Preview and pricing may change before it is made generally available.